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Expert opinion on “best practices” in the delivery of health care services to immigrants in Denmark

Natasja Koitzsch Jensen, Signe Smith Nielsen & Allan Krasnik

ABSTRACT
INTRODUCTION: Delivery of health care to immigrants is an emerging field of interest. Immigrants are frequently characterised by health outcomes that are inferior to those of other groups with regard to morbidity and mortality. In addition, health professionals report difficulties associated with the encounter with immigrant patients.

MATERIAL AND METHODS: A Delphi process with eight Danish experts from the field of immigrant health was performed as part of an EU project. The objective of the Delphi process was to investigate expert opinion on “best practice in the delivery of healthcare to immigrants”. Initially, 60 factors were suggested by the experts. Next, these factors were summarised into 32 factors that the experts were invited to rate and, if possible, agree on.

RESULTS: The top 11 factors identified in the Delphi process were access to interpreters, quality of interpretation, ensuring medication compliance, having sufficient consultation time, coherence of offers, interdisciplinary collaboration, allocation of resources, the role of the practitioner, acknowledgement of the individual patient, education of health professionals and students and access to telephone interpretation to supplement other services.

CONCLUSION: The Delphi process can be a valuable tool in the investigation of expert opinion and may thereby help to guide future policy directives. In the light of the importance experts placed on access to interpreters and on the quality of the interpretation services offered, it seems as an unen-able strategy to introduce as from June 2011 self-payment for interpretation services provided to immigrants who have stayed in the country for more than seven years.
The factors coherence of services and interdisciplinary collaboration were ranked fourth and seventh, respectively. This emphasizes the need for collaboration between the health and the social sector. The experts expressed that immigrant patients may have considerable social problems in addition to their health problems, and as these patients often cannot cope with the burden of contacting various public authorities, there is an additional need to coordinate any casework relating to this patient group. Furthermore, there was consensus among the experts concerning the need for a political focus on the area of immigrant health, and allocation of resources was also ranked fourth.

The remaining factors in the top 11 of best practices included the role of the health professional and acknowledgment of the individual patient. Both have reference to the importance of the encounter between the professional and the patient and underline that it is important that the health professional is familiar with their immigrant patients’ backgrounds. Education of health professionals and students shows that health professionals often feel insecure about how to deal with immigrant patients; thus, the need to support health professionals and to prepare them for such encounters was emphasized.

DISCUSSION
The results clearly show that best practices in the treatment of immigrant patients is an area that merits special attention.

Interpretation
Interpretation was found to play an important role in the evaluation of best practices in the delivery of healthcare services to immigrants. This indicates the importance placed by experts on patient-health professional communication. It has often been reported that there is a need for professional interpretation to avoid misunderstandings and serious clinical mistakes [10, 11]. As from June 2011, immigrants who have resided in Denmark for more than seven years will no longer be entitled to cost-free interpretation services unless very specific circumstances exist [12]. The Medical Association in Denmark states that the implementation of this act will entail problems for a patient group of 10,000-15,000 people and that the use of relatives as interpreters will lead to an increase in the above-mentioned risks [13]. Given the emphasis our experts placed on the need for interpretation, the strategy chosen does not seem tenable and may entail poorer patient-provider communication and a poorer health outcome.

Consultation time
It has previously been stressed that in the Danish con-
text, there is a need for system-level measures – such as a special fee for the use of interpreters during consultation – when responding to the needs of immigrant patients in general practice [14]. Such measures have subsequently been implemented and when a qualified interpreter assists during the consultation, the general practitioner receives a pay supplement [15]. However, other potentially time-consuming problems such as the need to build an understanding of other cultures and an increased need to explain things orally should be considered in the future organisation of health care services.

**Intersectorial collaboration**

The experts also stressed the need for collaboration within and between the health care and the social sector; a need that springs from the existing lack of coherence. Patients with few resources often bring social problems to their general practitioner instead of to their social worker [16]. This issue is not limited to immigrant patients, but may occur even more frequently in this group due to lack of familiarity with the systems.

**Medication compliance**

Ensuring medication compliance is assessed to be important for the delivery of healthcare services to immigrants. Ensuring compliance is a general problem in quality assurance, but it becomes particularly important in relation to marginalised groups. It has previously been reported that non-western immigrants are more vulnerable to medication noncompliance [17]. Contrary to this, a Swedish study concluded that immigrants are more compliant than natives, but more often feel that they lack someone to confide in and may be in greater need of emotional support [18]. The immigrant group in the latter study mainly consists of European immigrants, which may account for the difference observed in these findings.

**The role of health professionals**

Training of health professionals and students involving migrant-specific diseases and cultural competencies was also considered important for best practice. The need for training of health professionals in the communication, culture and disease patterns of immigrants has previously been reported. In a Danish study, the health professionals’ behaviour differed across cultures and immigrant groups due to factors such as lack of knowledge, insecurity, stereotyping and prejudice, and it was concluded that educational interventions are needed [7, 19]. Likewise, health professionals may struggle with uncertainty and apprehension when taking care of patients with a different ethnic background and they may therefore unintentionally contribute to ethnic disparities in healthcare [20]. This becomes even more important in the context of the emphasis that the experts placed on the role of the healthcare professionals in the encounter with the patient, as they need to risk asking the patients about conditions they do not understand. Furthermore, a Danish study of the meeting between general practitioners and immigrant patients concluded that it is essential for the general practitioner to focus on the individual and his or her current expectations rather than

**TABLE 1**

The 11 factors with highest average importance ratings in the Delphi process.

<table>
<thead>
<tr>
<th>Rank</th>
<th>Summarizing factor name</th>
<th>Description</th>
<th>Average rating</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Access to interpretation assistance</td>
<td>Offer of interpretation assistance for all immigrant patients who feel a need for this. This is needed in primary as well as in secondary health care.</td>
<td>5.0</td>
</tr>
<tr>
<td>2</td>
<td>Quality of interpretation assistance</td>
<td>Quality interpretation assistance is necessary to afford patients the necessary assistance.</td>
<td>4.8</td>
</tr>
<tr>
<td>2</td>
<td>Ensuring medication compliance</td>
<td>When issuing prescriptions, it is important to ensure that the patient has understood how the medication should be administered. Patients will frequently take medication on an ad hoc basis instead of following a set time schedule, take more than prescribed or mix different types of medication for the same disease.</td>
<td>4.8</td>
</tr>
<tr>
<td>4</td>
<td>Sufficient time in the consultation</td>
<td>There may be a need for extra consultation time when dealing with immigrant patients. The extra time is needed to allow for interpretation, to gain an understanding of a new culture or simply because in some cases, information is best delivered orally to immigrant patients.</td>
<td>4.6</td>
</tr>
<tr>
<td>4</td>
<td>Allocation of resources</td>
<td>Allocating resources to the area of immigrant health requires political and administrative focus on the area.</td>
<td>4.6</td>
</tr>
<tr>
<td>4</td>
<td>Coherence of services</td>
<td>Coherence in health care services between the different levels of health care as well as coherence between the social and health care efforts. Social issues often outweigh health problems and therefore it is important for the patient to be able to see the connection between the various services.</td>
<td>4.6</td>
</tr>
<tr>
<td>7</td>
<td>Interdisciplinary collaboration</td>
<td>There is an increased need to coordinate the casework related to immigrant cases, as patients are frequently unable to adequately cope with the burden of contacting various public authorities. Therefore, there is a need for collaboration between social services departments, job centres, social workers, lawyers, doctors and specialists, etc.</td>
<td>4.5</td>
</tr>
<tr>
<td>7</td>
<td>The role of the health professional</td>
<td>The health professional plays an important role in achieving a good dialogue. As a professional, it is important to show respect, create trust, be curious and dare to ask the patient when there are things one does not understand.</td>
<td>4.5</td>
</tr>
<tr>
<td>9</td>
<td>Acknowledgement of the individual patient</td>
<td>It is essential that the health professional acknowledge the individual patient and the complaint presented. Acknowledging patients includes showing respect and understanding background conditions relating to culture, gender, education and other social conditions of the individual.</td>
<td>4.4</td>
</tr>
<tr>
<td>9</td>
<td>Education of health professionals and students</td>
<td>Health professionals can often feel insecure about how to act in relation to immigrants. Therefore, health care staff and students in health care should receive training on disease occurrence among immigrants, cultural competences and differences and similarities compared with the majority population.</td>
<td>4.4</td>
</tr>
<tr>
<td>9</td>
<td>Telephone interpretation as a supplement to other services</td>
<td>Phone interpretation can ease the access to interpretation assistance. It cannot replace traditional interpretation but may serve as a supplement to on-site interpretation.</td>
<td>4.4</td>
</tr>
</tbody>
</table>
relying on any preconceived ideas of the relation between the health professional and the immigrant patient [14].

Methodological considerations

The Delphi process has been widely used in health research. However, the validity of the Delphi method has been debated; specifically, it has been contended that it entails a risk of creating collective ignorance. Therefore, it cannot replace more rigorous scientific methods, but the method is still considered useful, when employed soundly, for the extraction of knowledge where conflicting evidence exists [9].

It is a strength of the study that the experts included had different educational backgrounds and held job positions at the policy-making, administrative and operational levels of Danish healthcare as well as in the academic world. The inclusion of immigrant patients to allow the target group to express their views could have further strengthened the experts’ findings through triangulation; however, this was not a part of the EU project’s design.

Given that we have defined delivery of health care services specifically to immigrants as the topic of the Delphi process, we have influenced the focus of the study. However, the initial definition of themes within this topic was left completely to the experts. Nevertheless, a certain degree of interpretation has been involved in synthesizing information when summarising the factors.

One of the experts expressed concern about the definition of immigrants employed in the present study as only persons who had arrived in Denmark within the past five years were included. The tightening of the Danish immigration laws in recent years has caused a shift in the main immigrant donor countries, and the experts felt that there was not sufficient room to describe the group of immigrants who have stayed in Denmark for a longer period and who are facing more challenges in the practice setting. As data were collected in the context of an EU project, it was not possible to change the definition. We met the critique by emphasizing that the experts were to pay extra attention to the definition of immigrants. However, it seems likely that some of them have based their answers on a more general understanding of the concept of immigrants.

It is worth noticing that there was a very high degree of consensus between the Danish experts despite their different backgrounds and job positions, which strengthens the findings of our study.

CONCLUSION

The Delphi process can be a valuable tool for the study of expert opinion in a given area when the objective is to take into account the ratings of a number of experts working in the same area. Thus, this type of study may serve to establish a consensus among experts and thereby guide policy initiatives. Given the emphasis experts placed on interpreters in the delivery of health care to immigrants, the introduction of self-payment for interpretation services which will come into force as from June 2011 seems paradoxical. It is likely that the group of immigrants who has been in the country for more than seven years and still have not learned the Danish language will consist of persons in socially vulnerable situations. Consequently, there is a risk of further marginalising a group of immigrants who are already having difficulties. This legislative measure is intended to serve as an incentive to stimulate integration, but, in practice, it may have just the opposite effect. Another structural condition affecting the delivery of health care to immigrants includes the duration of consultations. A more flexible planning and financing of the work in general practice, e.g. the introduction of prolonged consultations for vulnerable persons as needed, including for some immigrants, would allow the health professional and the individual patient to overcome any cultural barriers encountered.


